M.SINDHU BHARATHI M.Com, M.Phil, B.Ed

Koviloorandavar Matric Hr.Sec.School Half Yearly Examination 2022-2023

Std-XII. Commerce. Mark 90

I. CHOOSE THE BEST ANSWER:	20X1=20
1. Scientific management is developed by a) Fayol b) Taylor c) Mayo d) Jacob	
2. Which of the following is not a main function?	
(a) Decision-making (b) Planning (c) Organising (d) Staffing	
3.Spot Market is a market where the delivery of the financial instrument and payment of cash occurs	
a) Immediately b) In the future c) Uncertain d) After one month	
4. A major player in the money market is the	
a) Commercial Bank b) Reserve Bank of India c) State Bank of India d) Central Bank.	
5.A pessimistic speculator is a) Stag b) Bear c) Bull d) Lame Duck	
6. Securities Exchange Board of India was first established in the year	
a) 1988 b) 1992 c) 1995 d) 1998	
7. Human resource management determines the relationship.	
a) Internal, external b) employer, employee c) Owner, Servant d) Principle, Agent	
8. The recruitment and Selection Process aimed at right kind of people.	
a) At right people b) At right time c) To do right things d) all of the above	
9. The Spot market is classified on the basis of. a) Commodity b) Transaction c) Regulation d) Time	
10. Which one is the example of Intangible product?	
a) Education b) Mobiles c) Garments d) Vehicles	
11. Match the following	
a) The Indian Contract Act-1872	
b) The Trademark Act, -1940	
c) The Sale of Goods Act,-1999	
d) The Drugs and Cosmetics Act,- 1930	
I. ii. III. iv	
a) I. 2. 3. 4	
b) 1. 3. 4. 2.	
c) 2. 4. 3. 1.	
d) 4. 3. 2. 1.	
12 is the king of modern marketing. a. Consumer b. Wholesaler c. Producer d. Retailer	
13.VUCA stands for	
(a) Volatility, Uncertainty, Complexity and Ambiguity (b) Value, Unavoidable, Company and Authority	r
(c) Volatility, Uncontrollable, Company and Auction (d) All of the above	
14. New Economic Policy was introduced in the year	
(a) 1980 (b) 1991 (c) 2013 (d) 2015	
15. Which of the below is not a good? a) Stocks b) Dividend due c) Crops d) Water	
16. Section 6 of Negotiable Instruments Act 1881 deals with	
a. Promissory Note b. Bills of exchange c. Cheque d. None of the above	
17. Find the odd one out in context of Trading Entrepreneur.	
a. Selling b Commission c. Buying d. Manufacturing	
18 is the Government of India's Endeavour to promote culture of innovation and entrepren	eurship. a)
AIM b) STEP c) SEED d) AIC	
19. The Company will have to issue the notice of situation of Registered Office to the Registrar of Comp	oanies within
days from the date of incorporation.	
(a) 14 days (b) 21 days (c) 30 Days (d) 60 Days	
20. Which meeting will be held only once in the life time of the company?	
a) Statutory b) Annual General c) Extra - ordinary d) Class General	

II. VERY SHORT ANSWER:ANY 7(30 COMPULSORY)	7X2=14
21. What is management	
22. What you meant by auctioning	
23.what are the variousID proofs?	
24.what is meant by poaching?	
25. What is ambush marketing?	
26. What is caveat emptied?	
27.Mention two disadvantages of liberalisation	
28.what is contingent goods	
29. Name any two governmental entrepreneurial scheme	
30 write short note on "proxy"	
III. SHORT ANSWER: any 7 (40 compulsory)	7x3=21
31. What are the principles of taylor	
32. What are the features of treasury bills?	
33. Explain the bull and bear	
34. What is stress interview?	
35. What do you mean by marketing mix? Write any two elements	
36. Who are the members of the state commission?	
37. State any three impact of globalization?	
38. Distinguish between negotiable and assignability	
39. Write about Fabian entrepreneur	
40. Give any three cases in which an ordinary resolution to be passed	
IV. LONG ANSWER:	7X5=35
42.a) Explain the principles of modern management	
(Or)	
b) State the qualifications of directors	
42.a) Distinguish between the new issue market and secondary market	
(Or)	
b) Discuss the challenge faced by women entrepreneur	
43. a) explain the powers of SEBI	
(Or)	
b) Distinguish between a cheque and a bill of exchange	
44.a) Explain the characteristics of human resource	
(Or)	
b) What are the highlights of the LPG?	
45. a) How the market can be classified	
(Or)	
b) How consumers are exploited	
46. a Explain the overall performance of national commission	
(Or)	
b) Different between the money market and capital market	
47. a) what are the recent trends in recruitment	
(Or)	
b) Write the different between shares and debentures (5)	

ALL THE BEST