

**Full Portion Test – 11**

**Standard XII**

**COMMERCE**

**Maximum Marks: 70**

**PART– II**

**II. Answer any seven. Q.No.30 is Compulsory**

**7x2=14**

21. What is Known as KRA?
22. What do you meant by Switching?
23. What is meant by Poaching?
24. What do you mean by Placement?
25. What is Social Marketing?
26. Write a short notes on Consumer Protection Act, 1986
27. What is Privatisation?
28. What is a meant by cheque?
29. Give a note on "digital India".
30. What is Voting?

**PART – III**

**III. Answer any seven. Q.No.40 is Compulsory**

**7x3=21**

31. Define the term Management.
32. Give the meaning of Financial Market.
33. What are the documents required for a Demant Account?
34. What is the significance of human resource?
35. What can be marketed in the market?
36. Who are the members of the National Commission?
37. State any three impacts on Globalisation.
38. What are the characteristics of a bill of exchange?
39. Who is a Private entrepreneur?
40. Explain different kinds of Preference Shares.

**PART – IV**

**IV. Answer all the questions:**

**7x5=35**

41. (a) Explain the participles of modern management. **(OR)**  
(b) Explain the various types of New Financial Institutions.
42. (a) Explain the powers of SEBI. **(OR)**  
(b) Explain the important methods of interview.
43. (a) How the market can be classified on the basis of Economics? **(OR)**  
(b) What are the responsibilities of consumers?
44. (a) What are the highlights of the LPG Policy? **(OR)**  
(b) Discuss in detail the features of a cheque.
45. (a) Distinguish between an Entrepreneur and an Intrapreneur. **(OR)**  
(b) Explain different types of open and secret types voting.
46. (a) Explain the characteristics of money market? **(OR)**  
(b) What are the difference between on the job training and off the job training?
47. (a) Explain the various functions of management. **(OR)**  
(b) what are the objectives of Consumer Protection Act, 1986?