# Full Portion Test – 3

# Standard XII

Time: 2:45 hrs COMMERCE Maximum Marks: 70

PART-II

# II. Answer any seven. Q.No.30 is Compulsory

7x2 = 14

- 21. What are the objectives of MBO?
- 22. What is a CD Market?
- 23. Write a short notes on SEBI.
- 24. What is meant by Training?
- 25. What is Service Marketing?
- 26. What do you mean by Redressal Mechnism?
- 27. State the branches of New Economic Ploicy?
- 28. What is meant by Negotiable Instrument?
- 29. Name any two Governmental Entrepreneurial Schemes.
- 30. Who is a Secretary?

#### PART - III

# III. Answer any seven. Q.No.40 is Compulsory

7x3 = 21

- 31. Define the term management.
- 32. Give the meaning of financial market.
- 33. What are the limitations of stock exchange?
- 34. Define the term human resource management.
- 35. What can be marketed in the market?
- 36. What are the important legislations related to consumerism in India?
- 37. What are the political environment factors?
- 38. Discuss in detail about existing goods.
- 39. Distinguish between entrepreneur and manager.
- 40. What do you understand by issue of securities at premium?

### PART - IV

# IV. Answer all the questions:

7x5 = 35

- 41. (a) Explain the various functions of management. (OR)
  - (b) Briefly explain the functions of capital market.
- 42. (a) Explain the features of stock exchange. (OR)
  - (b) Explain the external sources of recruitment.
- 43. (a) Discuss about the evolution of marketing. (OR)
  - (b) Explain the duties of consumers.
- 44. (a) Discuss the role of Micro environment of business. (OR)
  - (b) Distinguish between conditions and warranty.
- 45. (a) Explain in detail on classification according to the types of business. (OR)
  - (b) State the qualification of directors.
- 46. (a) Discuss the disadvantages of MBE.(OR)
  - (b) Discuss the role of financial market.
- 47. (a) Describe the significance of human resource management. (OR)
  - (b) What are the objectives of consumer protection Act, 1986?

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