

**Full Portion Test – 4**

**Standard XII**

**COMMERCE**

**PART– II**

**Time: 2:45 hrs**

**Maximum Marks: 70**

**II. Answer any seven. Q.No.30 is Compulsory**

**7x2=14**

21. List out the management Tools.
22. What is Spot Market?
23. Write any two objectives of SEBI.
24. What is Selection?
25. Define Marketer.
26. Give two examples of adulteration.
27. What is Privatisation?
28. List three characteristics of a Promissory Note.
29. List down the managerial functions of entrepreneurs.
30. Who is whole time Directors?

**PART – III**

**III. Answer any seven. Q.No.40 is Compulsory**

**7x3=21**

31. State the importance of Staffing.
32. Explain any two functions of capital Market.
33. Draw the organization structure of SEBI.
34. What do you mean by on the job Training?
35. Discuss the objectives of E- Marketing.
36. What do you understand about "Right to protection of health and safety".
37. Write a short note on New Economic Policy.
38. Draw the two different types of crossing.
39. Expand the following: (i) STEP (ii) JAM (iii) SEED
40. What do you mean by Statutory Meeting?

**PART – IV**

**IV. Answer all the questions:**

**7x5=35**

41. (a) What are the advantages of MBE?(OR)  
(b) What are the characteristics of Government Securities?
42. (a) Distinguish between Stock Exchange and Commodity Exchange.(OR)  
(b) Discuss the operative functions HRM.
43. (a) Narrate the elements of Marketing Mix.(OR)  
(b) Explain the overall performance of State Commission.
44. (a) Discuss the role of Micro environment of business.(OR)  
(b) Distinguish between conditions and warranty.
45. (a) Discuss the nature of functional entrepreneurs.(OR)  
(b) What are the various kinds of Debentures?
46. (a) Explain the concept of management.(OR)  
(b) Discuss the role of Financial Market.
47. (a) What is the Recent Trends in Recruitment?(OR)  
(b) Discuss the challenges faced by women Entrepreneurs.