

**Full Portion Test – 5**

**Standard XII**

**COMMERCE**

**Maximum Marks: 70**

**PART– II**

**Time: 2:45 hrs**

**II. Answer any seven. Q.No.30 is Compulsory**

**7x2=14**

21. What is meant by Motivation?
22. Write a note on OTCEI.
23. Mention the headquarters of SEBI.
24. What is mentoring training method?
25. What is green marketing?
26. What are the rights of consumer according to Jhon F.Kennedy?
27. Mention any two disadvantages of liberalization?
28. What is a meant by cheque?
29. Give a note on "Digital India".
30. What is meant by Meeting?

**PART – III**

**III. Answer any seven. Q.No.40 is Compulsory**

**7x3=21**

31. What are the process of MBE?
32. Who are the participants of Money Market?
33. Explain stag and Lame Duck.
34. What are the characteristics of human resource?
35. What are the concept of marketing?
36. Who are the members of the state commission?
37. What do you know about Technological environment?
38. What do you know about existing Goods
39. Explain about the imitative entrepreneur.
40. Explain different kinds of preference shares.

**PART – IV**

**IV. Answer all the questions:**

**7x5=35**

41. (a) Explain the participles of modern management. **(OR)**  
(b) Explain the various types of New Financial Institutions.
42. (a) Explain the powers of SEBI. **(OR)**  
(b) Explain the important methods of interview.
43. (a) How the market can be classified on the basis of Economics? **(OR)**  
(b) What are the responsibilities of consumers?
44. (a) What are the highlights of the LPG Policy? **(OR)**  
(b) Discuss in detail the features of a cheque.
45. (a) Distinguish between an Entrepreneur and an Intrapreneur. **(OR)**  
(b) Explain different types of open and secret types voting.
46. (a) Explain the characteristics of money market? **(OR)**  
(b) What are the difference between on the job training and off the job training?
47. (a) Explain the various functions of management. **(OR)**  
(b) what are the objectives of Consumer Protection Act, 1986?