

**Full Portion Test – 8**

**Standard XII**

**COMMERCE**

**Maximum Marks: 70**

**PART– II**

**II. Answer any seven. Q.No.30 is Compulsory**

**7x2=14**

21. List the subsidiary functions of management.
22. Who are the participants in a capital market?
23. What are the types of a speculator?
24. What is Role Play?
25. What is Ambush Marketing?
26. Which is the supreme objective of business?
27. What is internal environment?
28. What is a contract of sale of goods?
29. List down the two types of finance for Entrepreneur.
30. Write short note on 'Proxy'?

**PART – III**

**III. Answer any seven. Q.No.40 is Compulsory**

**7x3=21**

31. List out any three process of MBO.
32. Explain the types of Treasury Bills?
33. What is meant by Dematerialization?
34. What is structured interview?
35. What do you mean by Marketing Mix? Write any two elements.
36. Write a note on the Voluntary Consumer Organisation.
37. What do you mean by Liberalisation?
38. Distinguish between Negotiability and Assgnability.
39. Write about Fabian Entrepreneur.
40. What do you understand by Issue of Securities at Premium?

**PART – IV**

**IV. Answer all the questions:**

**7x5=35**

41. (a) Explain the concept of Management.**(OR)**  
(b) Distinguish between New issue Market and Secondary Market.
42. (a) Explain the functions of stock exchange.**(OR)**  
(b) Explain the characteristics of Human Resource.
43. (a) How the market can be classified?**(OR)**  
(b) How consumers are exploited?
44. (a) Discuss the role of Macro environment of business.**(OR)**  
(b) Explain in detail the elements of contract of sale.
45. (a) What are the characteristics of an entrepreneur? **(OR)**  
(b) Write the difference between shares and debentures.
46. (a) what are the advantages of MBE?**(OR)**  
(b) Discuss the characters of a capital market.
47. (a) Explain the Internal sources of Recruitment.**(OR)**  
(b) Who are the KMP?