

**VGR COACHING CENTER**

Time Allowed : 2:30 hours

Maximum Marks : 90

XII – Commerce (UNIT 1 TO 8 )

**I. CHOOSE THE CORRECT ANSWER 20 X 1 =20**

1. Dividing the work into small tasks is known as
  - a) Discipline b) Unity c) Division of work d) Equity
2. Scientific management is developed by
  - a) Fayol b) Taylor c) Mayo d) Jacob
3. \_\_\_\_\_ is included in every managerial function.
  - (a) Co-ordinating (b) Controlling (c) Staffing (d) Organising
4. Which of the following is verification function?
  - (a) Planning (b) Organising (c) Staffing (d) Controlling
5. \_\_\_\_\_ System gives full Scope to the Individual Strength and Responsibility.
  - (a) MBO (b) MBE (c) MBM (d) MBA
6. \_\_\_\_\_ keeps Management Alert to Opportunities and Threats by Identifying Critical Problems.
  - (a) MBA (b) MBE (c) MBM (d) MBO
7. Capital market is a market for
  - a) Short Term Finance b) Medium Term Finance c) Long Term Finance d) Both Short Term and Medium Term Finance
8. Primary market is also called as
  - a) Secondary market b) Money market c) New Issue Market d) Indirect Market
9. Capital market do not provide
  - a) Short term Funds b) Debenture Funds c) Equity Funds d) Long term Funds
10. When the NSEI was established
  - a) 1990 b) 1992 c) 1998 d) 1997
11. Participants in the Capital Market includes
  - a) Individuals b) Corporate c) Financial Institutions d) All of the above
12. A major player in the money market is the \_\_\_\_\_.
  - a) Commercial Bank b) Reserve Bank of India c) State Bank of India d) Central Bank.

13. The market for buying and selling of Commercial Bills of Exchange is known as a \_\_\_\_\_.
- a) Commercial Paper Market b) Treasury Bill Market c) Commercial Bill Market  
d) Capital Market
14. Securities Exchange Board of India was first established in the year \_\_\_\_
- a) 1988 b) 1992 c) 1995 d) 1998
15. The headquarters of SEBI is \_\_\_\_\_
- a) Calcutta b) Bombay c) Chennai d) Delhi
16. A pessimistic speculator is
- a) Stag b) Bear c) Bull d) Lame Duck
17. An optimistic speculator is
- a) Bull b) Bear c) Stag d) Lame duck
18. Trading in dematerialized shares commenced on the NSE is \_\_\_\_\_
- a) January 1996 b) June 1998 c) December 1996 d) December 1998
19. There are \_\_\_\_\_ stock exchange in the country.
- a) 21 b) 24 c) 20 d) 25
20. A marketable document of title to a time deposit for a specified period may be referred to as a \_\_\_\_\_.
- a) Treasury Bill b) Certificate of Deposit c) Commercial Bill d) Government Securities

**Answer any seven questions in which Question No.24 is Compulsory. 7X2=14**

21. List out the management tools.
22. What do you mean by Span of management?
23. What is the Traditional proverb used in planning?
24. What is known as KRA?
25. What is Spot Market?
26. Write a note on OTCEI.
27. What do you meant by Switching?
28. Write any 5 Stock Exchanges in India.
29. What is meant by Remisier?
30. Mention the headquarters of SEBI

**Answer any seven questions in which Question No.40 is Compulsory. 7X3=21**

31. Differentiate management from Administration.
32. What are the principles of Taylor?
33. List out any three process of MBO.

34. What are the various kinds of Capital Market? Explain (any 3)
35. Explain the types of Treasury Bills? (any 3)
36. What are the types of Commercial Bill?
37. Explain Bull and Bear.
38. Explain Stag and Lame Duck.
39. What is meant by Dematerialization?
40. Draw the organization structure of SEBI.

**IV. SECTION – III Answer all the Questions 7X5=35**

41. Explain the various functions of management. (any 5)  
OR  
What are the characteristics of Government Securities? (any 5)
42. Explain the principles of modern management. (any 5)  
OR  
Explain function of capital market
43. What are the major advantages of MBO? (any 5)  
OR  
What are the advantages of MBE? (any 5)
44. Distinguish between New issue market and Secondary Market. (any 5)  
OR  
Enumerate the different types of Financial Markets. (any 5)
45. Explain the various types of New Financial Institutions. (any 5)  
OR  
Differentiate between the Money Market and Capital Market. (any 5)
46. Explain the functions of Stock Exchange. (Any 5)  
OR  
Explain the features of Stock Exchange. (Any 5)
47. What are the functions of SEBI? (any 5)  
OR  
Explain the powers of SEBI. (any 5)