Tsi12Cor		m	Tenkasi Distric		00000
Common Half Yearly Examination - 2023					
	. D=	3-01-2024	Standard 1	2	
Tin	ne: 3.	00 Hours ` '	COMMERCI		Marks: 90
Part - I					
I.	. Aliswei all the questions.				
	Choose the most appropriate answer 1) With a wider span, there will be hierarchial levels				
	1)	a) More	b) Less	c) Multiple	d) Additional
	2)	MBO is popularised	in the USA by		,
		a) Prof. Reddin	b) George Odiorne	c) Henry Fayol	d) F.W.Taylor
	3)	Capital Market is a	market for		
		a) Short Term Fina	nce	b) Medium Term	Finance
		c) Long Term Finan	ice t up by a promier fin	d) All the above	to allow the trading
	4)	The was set up by a premier financial institution to allow the trading of securities across the electronic counters throughout the country			
		a) OTCEI	s the electronic cour	b) Factoring	
		c) Mutual Funds		d) Venture Funds	s Institutions
	5)	There are	stock exchange in t	the country	
		a) 21	b) 24	c) 20	d) 25
	6)		e Board of India was	c) 1995	d) 1998
	71	a) 1988 Human resource is	-,	C) 1993	d) 1550
	/)	a) Tangible	b) Intangible	c) Fixed	d) Current
	8)	signifies place	ing the right person	on the right job i	n a good manner.
	. 1	a) Traninig	b) Placement	c) Human Resoul	rce d) Management
	9)		Marketing system is	5	Manay
		a) Monopoly system	n	b) Exchange to Nd) Self producing	
	×10\	c) Barter system	vices through interne		,
	%,10)	a) Green marketing		b) E-business	
		c) Social marketing		d) Meta marketir	ng
	11)	The Consumer Pro	tection Act came int	to force with effect	ct from
a) 1.1.1986 b) 1.4.1986 c) 15.4.1				c) 15.4.198/	a) 15.4.1990
	12)	is the king	of modern marketing b) wholesaler	g .c) Producer	d) Retailer
	12\	a) consumer	ne state Consumer F	Protection Council	is
	13)	a) Judge of a High	Court	b) Chief Minister	
		 c) Finance Minister 		u) None of the a	DOVE
	14)	New Economic Poli	cy was introduced in	n the year	.,
	1, 7	a) 1980	b) 1991	c) 2013	d) 2015
,	15) Which of the below constitutes the essential element of contract of a) Two parties b) Transfer of property				onerty
, ,		a) Two partiesc) Price		d) All of the abo	
	16\	Negotiable Instrum	nent is		
	14)	a) Transferabel	b) Title of the hold	er is free from all	defects
		c) (a) and (b) are	correct		
		d) (a) and (b) are	wrong	i Entornomour	
	17)	Find the odd one o	ut in context of Trac b) commission	ing Enterpreneur	d) Manufacturing
	40)	a) selling	vernment of India's	s endeavour to i	promote culture of
	18)	innovation and enti	repreneurship	,	promote saleare of
		a) AIM	b) STEP	c) SEED	d) AIC
	19)	According to comp	anies Act, the Direct	tors must be appo	ointed by the
	/	a) Central Governm	nent	b) Company Law	v Tribunal
	E4	c) Company in Gen	eral Meeting	d) Board of Dire	ctors.
	20)	Which meeting will	be held only once in	n the lifetime of the	ne company? ary d) Class General
		a) Statutory	D) Alliluai Gellerai	C) Extra - Ordina	u, y u, class delleral

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2

Part - II

II. Answer any 7 questions. Question No. 30 is compulsory.

7x2 = 14

- 21) Write a short note about Planning.
- 22) Write a note on OTCEI
- 23) Write a short notes on SEBI
- 24) What is Role play?
- 25) What is green marketing?
- 26) What are the rights of consumer according to John. F. Kennedy?
- 27) What is Privatisation?
- 28) List down the essential elements of a contract of sale.
- 29) Name any two Governmental Entrepreneurial schemes.
- 30) Why should an Entrepreneur Possess Decision Making Skill?

Part - III

III. Answer any 7 questions. Question No. 40 is compulsory.

7x3 = 21

- 31) Differentiate management from Administration (any 3)
- 32) What are the features of Treasury Bills? (any 3)
- 33) Explain Bull speculator.
- 34) What is meant by unsolicited applicants?
- 35) What are the objectives of marketing?
- 36) Who are the members of the National Commission?
- 37) What do you know about Technlogical environment?
- 38) What are the characteristics of a bill of exchange? (any 3)
- 39) Distinguish between entrepreneur and Manager (any 3)
- 40) India Tech public company issued equity shares and preference shares. After some years, the company went into liquidation. Which type of share holder will get their share capital first? Explain.

Part - IV

IV. Answer all the questions.

7x5 = 35

41) a) Explain the principles of modern management. (any 5)

(OR)

- b) Discuss the nature of functional entrepreneurs.
- 42) a) Distinguish between New Issue Market and Secondary Market. (any 5)

(OR)

- b) Write the differences between shares and debentures. (any 5)
- 43) a) Explain the important methods of interview (any 5)

(OR)

- b) Explain the advantages and disadvantages of liberalisation. (any 5)

b) Explain the advantages and disdavantages of inclained and (any 5)

44) a) How the market can be classified? (any 5)

(OR)

b) How consumers are exploited? (any 5)

45) a) Explain the functions of Stock Exchange. (any 5) Vallam 62 280 9 (OR)

b) State the qualification of Directors.

46) a) Describe the significance of Human Resource Management. (any 5)

(OR)

- b) Discuss in detail the features of a cheque (any 5)
- 47) a) Write a short notes on
 - i) Ordinary Resolution
 - ii) Special Resolution

(OR)

b) Mrs. Manimegalai wishes to start a new business unit. Discuss the challenges faced by her. (any 5)