MODEL BOARD EXAMINATION 2023-2024

STD: 12 SUBJECTS: COMMERCE

DURATION: 3HRS MARKS: 90

PART-A

CHOOSE THE CORRECT ANSWER	20*1=20
1is a father of scientific management.	
a. F.w Taylor b. druker cHenry Fayol d. PETER	
2. Pick odd one out	
(a) Innovating (b) decision making c) Planning (d) Decisi	on-making
3. Primary market is also called as	
a) Secondary market b) Money market c) New Issue Marl	ket d) Indirect Market
4 is the oldest stock exchange in the india.	
(a) London Stock Exchange (b) Bombay Stock Exchange Amsterdam Stock Exchange	(c) National Stock Exchange (d)
5. A marketable document of title to a time deposit for a sp	pecified period may be referred to as
a	•
a) Treasury Bill b) Certificate of Deposit c) Commercial B6. which those based on technology?	ill d) Government. Securities
A) modern b)professional c)corporate d)all the above	
7. Human Resource management is both and -	
a) Science and art b) Theory and practice c) History and G	eography d) None of the above
8. Selection process helps in	
a) Locating candidates b) Determining the suitability of the	ne candidates. c) preparing
employees for training d) None of these	
9. Elaborate discussion on specific topic comes under	method of training.
a) Under study b) Coaching c) Conferences d) Counseling	
10. Which is gateway to internet?	
a. Portal b. CPU c. Modem d. Webnaire	
11. The Consumer Protection Act came into force with ef	fect from
a) 1.1.1986 b) 1.4.1986 c) 15.4.1987 d) 15.4.1990	
12 ownership management makes bold de	cision due to their storng foundation
international level	
A) private b) public c) corporate d) management	
13. mention the status of a company secretary for a compa	•
A) a member b) a director c) an independent d) a employee	
14. A Public Company shall have a minimum of	_ Directors.
(a) Twelve (b) Seven (c) Three (d) Two	
15 is the Government of India's endeavor	to promote culture of innovation and
entrepreneurship.	
a) AIM b) STEP c) SEED d) AIC	
16. Off the job given	
a. In the class room b. On off the days c. Factory outside d. I	1 0
is the result of New Industrial Policy which	•
(a) Globalisation (b) Privatisation (c) Liberalisation (d)	None of these
18. Number of parties in a bill of exchange are	
(a) 2 (b) 6(c) 3 (d) 4	

Kindly send me your answer keys to us - padasalai.net@gmail.com

www.TrbTnpsc.com 19. The Chairman of the District Forum is a)District Judge b)High Court Judge c)Supreme Court Judge d)None of the above 20. ---- is the king of modern marketing.

a. Consumer b. wholesaler c. Producer d. Retailer

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PART-B

ANSWER THE ANY SEVEN QUESTIONS (Q. No 30 Compulsory) 7*2=14

- 21. what is meaning of authority?
- 22. Write short notes on financial market?
- 23. Write any 5 Stock Exchanges in India.
- 24. what is meaning of role play method?
- 25. what is right to informed?
- 26. Give a short notes on Corporate entrepreneur?
- 27. Define cheque
- 28. What are the component of organised sector?
- 29. Write a short notes on right issue?
- 30.a) Mr. Mani enters into agreement with rajan that he will sell a certain painiting if he gets from sathish, what kind of goods does this mean?
 - b) Mention the commercial bill, certificate of deposits are sold what market?

PART-C

ANSWER THE ANY SEVEN QUESTIONS (Q. No 40 Compulsory) 7*3=21

- 31. What are advantages of MBO?
- 32. Write any three significant of Human Resource?
- 33.Explain any three types of speculators?
- 34.write a short notes on a) niche market b) ambush market
- 35.. Differentiate between entrepreneur and manager
- 36.Explain different Kinds of Preference shares.
- 37. What is special resolution? Causes of passing resolution?
- 38. What is the meaning of SEBI? Objectives (any2)
- 39. State the member of national level commission.
- 40. Hemalatha is the MD of Aravindh Textile manufacturing company. Her company produces textiles which have a good sales record in the Indian market as well as foreign market.

Hemalatha plans to buy new tech machinery for her company. But she first decides to give a training program to her employees about the new machinery.

- A. What kind of training program should she provide to her employees?
- B. What kind of benefits do the employees gain from that training program?
- C. Write the steps of design training program?

PART-D

ANSWER ALL QUESTIONS

7*5=35

- 41. a) Explain the various function of management (OR) b) Explain the new financial institutions.
- 42.a) Differentiate between money market and capital market (OR) b) Write a short notes on a) Market b) Marketing c) Marketer
 - 43. a) Explain the various types of director (OR) b) What are the objective of consumer protection Act 1986?
 - 44. a)Explain the element of contract of sale (OR) b) Differentiate between management and administration
 - 45. a) Describe the evolution of marketing. (OR) Explain the function of capital market
- 46.a) What are the various government entrepreneur development scheme? (OR) b) Explain the various types of selection test
- 47. a) Explain the any five powers of SEBI. (OR) b) Explain the various types of debenture.

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