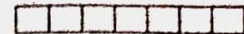


12 - STD

FIRST REVISION TEST - 2024



Time : 3.00 Hrs

COMMERCE

Marks : 90

I. Choose the best answer

YouTube/ Akwa Academy

20 x 1 = 20

1. The market for buying and selling of commercial bill of exchange is known
  - a) Commercial paper market
  - b) treasury bill market
  - c) commercial bill market
  - d) capital market
2. is the oldest stock exchange in the world.
  - a) London stock exchange
  - b) Bombay stock exchange
  - c) national stock exchange
  - d) Amsterdam stock exchange
3. Scientific manage is developed by
  - a) Fayol
  - b) Taylor
  - c) Mayo
  - d) Jacob
4. is included in every managerial function.
  - a) Co-ordinating
  - b) controlling
  - c) staffing
  - d) organising
5. When the NSEI was established?
  - a) 1990
  - b) 1992
  - c) 1998
  - d) 1997
6. Which meeting will be held only once in the life time of company?
  - a) Statutory
  - b) annual general
  - c) extra-ordinary
  - d) class general
7. A public company having a paid-up share capital of have a director, elected by such small shareholder. or more may
  - a) one crore
  - b) three crores
  - c) five crores
  - d) seven crores
8. The shares which are offered first to the existing shareholder at reduced price is known as
  - a) Bonus shares
  - b) equity shares
  - c) right shares
  - d) preference shares
9. Section 6 of the negotiable instruments act 1881 deal with
  - a) Promissory note
  - b) bill of exchange
  - c) cheque
  - d) none of the above
10. The consumer protection act came into force with effect from
  - a) 1.1.1986
  - b) 1.4.1986
  - c) 15.4.1987
  - d) 15.4.1990
11. The initial stage of marketing system is
  - a) Monopoly system
  - b) exchange of money
  - c) barter system
  - d) self- producing
12. MBO is popularized in the USA by
  - a) Prof. Reddin
  - b) George odiorne
  - c) hentry-fayol
  - d) F.W Taylor
13. VUCA stands for
  - a) Volatility, uncertainty, complexity and ambiguity
  - b) Value, unavoidable, company and authority
  - c) Volatility, uncontrollable, company and auction
  - d) All of above
14. Job first man next is one of the principles of
  - a) Test
  - b) interview
  - c) training
  - d) placement
15. E- recruitment is possible only through facility.
  - a) Computer
  - b) internet
  - c) broadband
  - d) 4G
16. An optimistic speculator is
  - a) Bull
  - b) bear
  - c) stag
  - d) lame duck
17. Which is offered government- securities.
  - a) State government
  - b) semi govt- organization
  - c) Central government
  - d) all of above
18. Which following one is not match
 

a) Forward market	-	futures market
b) Debt market	-	government securities
c) Money market	-	commercial paper
d) Equity market	-	debentures
19. Pure play retailer are called
 

a) Market creators	b) transaction brokers
c) merchants	d) agents

20. Match
- |                       |   |                       |
|-----------------------|---|-----------------------|
| I. Dhalla street- New | - | York stock exchange   |
| II. Wall street       | - | Canada stock exchange |
| III. Lam board street | - | Bombay stock exchange |
| IV. Taranto           | - | London stock exchange |
- a) 4,2,1,3    b) 1,3,2,4    c) 2,4,3,1    d) 3,1,4,2
- II. Answer any seven questions (30th question compulsory) 7 x 2 = 14
21. What are the types of speculators?
22. What is mentoring training method?
23. What do you mean by span of management?
24. Write a short note on OTCEI.
25. What is ambush marketing?
26. What do you mean by "Auctioning"?
27. Write short note on "proxy"
28. Imagine which entrepreneur is one, who simply imitates existing skills, knowledge or technology already in place of in advanced countries.
29. Who is a shadow director?
30. Give the name of any two government entrepreneurial schemes.
- III. Answer any seven questions (40th question compulsory) 7 x 3 = 21
31. What do you mean by achievement test?
32. Explain about "startup - India".
33. Explain different kinds of preference share. (any three)
34. Explain STAG and LAME DUCK.
35. Explain the detail about niche marketing.
36. Distinguish between negotiability and assignability. (any three)
37. What do you mean by statutory meeting?
38. Give any three suggestions for monthly salary employee to invest in gold-edged securities.
39. List out the main function of management?
40. Explain the types of treasury bill. (Any three)
- IV. Answer all the questions 7 x 5 = 35
41. What are the functions of SEBI (any 5) (OR)  
What are the differences between on-the-job training and off the job training?
42. How consumers are exploited? (any 5) (OR)  
Distinguish a cheque and a bill of exchange. (any 5)
43. Explain the principles of modern management. (any 5)  
(OR)  
Discuss the characters of a capital market.
44. Discuss about the evolution of marketing. (any 5)  
(OR)  
Explain in detail the element of contract of sale.
45. What are the various kinds of debentures? (any 5)  
(OR)  
What are the major advantages of MBO? (ANY 5)
46. What are characteristics of an entrepreneur? (any 5)  
(OR)  
Explain the duties of consumers. (any 5)
47. Explain difference types of open and secret types of voting.  
(OR)  
Briefly explain the various types of tests. (any 5)