ACHYUTA ACADEMY MATRIC. HR. SEC. SCHOOL, DINDIGUL

| Class:XII-A6 | MODEL EXAM | Sub:Commerce |
|--|---|-----------------|
| Marks: | | Date: |
| I.Choose the correct answers | | 20x1=20 |
| 1.The scheme for leadership develop | pment of minority women | |
| a.Nai Roshni | b.Samagra shiksha Abhiya | an |
| c.Beti Bachao Beti Badhao | d. Dhanalakshmi Scheme | |
| 2.There is no compulsion of the iss | ue ofby the compan | ny |
| a.Share certificate b.Share | e warrant c. Debenture | d. Stock |
| 3.In a general meeting only if a spe | ecial notice is given at least | days before the |
| meeting | | |
| a.30 b. 31 | c. 21 d. 14 | |
| 4.Select odd one out | | |
| a.Power to issue debentures | b.Power to approve finar | ncial statement |
| c.Power to frame new polici | es d.Power to approve amal | gamation |
| 5.Provisional Registration certificate | will be issued for a period of | |
| a.One year b. 2 years | c. Six months d.None of th | nese |
| 6entrepreneur keenly o | | |
| · | c. First generation | |
| 7.In which endorsement the endorse | | |
| dishonour | | |
| a.Facultative b.Restrictiv | re c. Sans recourse | d. Partial |
| 8.'X sold a second hand radio to Y' | | |
| radio was seized by the police as | | |
| • | nces b. Quit p | |
| c. Warranty in the case of D | | |
| · | a country loses its most educate | |
| workers | | |
| to other countries | | |
| a.Migration b.Brain drain | c. Technology movement d.Sl | killed movement |
| 10.The public liability Insurance Act | 3, | |
| a. 1991 b. 1981 | c. 2001 d.1881 | |
| 11.Modern Marketing Mix | | |
| a.Price , Product , Place , Pr | omotion b.Price , Product , Peo | ple , Process |
| c.People ,Process , Promotio | | • |
| Programme | • • • • | · |
| 12.There is a Goat market in | in TN | |
| a.Aathur b.Hosur | c.Andhiyur d. M | ladurai |
| 13.Select the wrong one | | |
| | t b. Mnufactured goods market | |
| c. Bullion market | d.Foreign exchange market | |
| 14. In training method a sup | | ates |
| | ntoring c. Job rotation d. Inte | |
| 15is the process of finding | | • |
| charges | 11 11911 p 21 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | - 12 3 |
| | our contract c. Consultancies | d. Outsourcina |
| 16.Select odd one out | | 5 5 19 |
| a. Universally relevant b.Go | oal oriented c.Pervasive d.Inco | orporate change |

17."Man ,of all resources awailable stokhim, Can grow, and develop " - according to

| 18 | street re | ceived the nam | e after the BSE n | noved to th | ne area in 1874 |
|----------|--|-------------------|----------------------------------|-------------|------------------------|
| | a. Dalal | b. Wall | c. Lombard | d. Manha | attan |
| 19 | corporati | ion takes up the | e administration o | of clearing | function at a nationa |
| level | | | | | |
| | a.NSDL | b.SHCIL | c. NCDS | d. NSE | I |
| 20 | ensures | the fluid operat | tion of a company | y through a | outhoritative procedur |
| | a.Social order | b. Scalar chair | c. Dicipline | d.Equ | ıity |
| | | , , , | 30 is compulsory agement process | | 7x2=14 |
| 22.What | t is derivative ma | rket? | | | |
| 23.Ment | tion the features | of certificate of | deposit | | |
| 24.Defir | ne interview accoi | ding to scott | | | |
| 25.What | t is content mark | eting? | | | |
| 26. Who | are called unpai | id seller? | | | |
| 27. List | down the compo | nents of marke | ting mix for good | ls and serv | rices |
| 28.List | down the objectiv | es of company | / law 1956 | | |
| 29.Diffe | rence between ex | recutive and no | n – executive dire | ctor | |
| 30.List | the resolution rec | luiring special n | otice | | |
| | VER THE FOLLO tion the disadvan | , , | 0 is compulsory | | 7x3=21 |
| 32.Write | the features of | Gilt edged mark | ket? | | |
| 33.Write | e note on a) NIF | TY b) SE | NSEX | | |
| 34.Wha | t is the purpose | of conducting r | medical examinati | on? | |
| 35.Fund | ctions of marketir | ng by G.B Giles' | ? | | |
| 36.Who | se inner urge and | d inborn traits o | drive them to star | t venture? | |
| 37.Why | women become | entrepreneur? | | | |
| 38.Wha | t is single windo | w clearance sys | stems? Why? | | |
| 39.List | down the duties | of general boar | ⁻ d | | |

Lakshmi is the MD of Aravindh Textile manufacturing company. Her company produces textiles which has a good sales record in Indian marketas well as foreign market. Lakshmi plans to buy new tech machineries for his company. But she first decides to give a training program to his employees about the new machineries.

40.

- i) What kind of training program should she provide to his employees and
- ii) What are the benefits does the employees gain from that training program.

III. ANSWER THE FOLLOWING (any 7)

- 41.a. Explain the management process?
 - b. Mention the features of debenture
- 42.a.What are the factors influencing selection process?
 - b.Explain the implied condition
- 43.a.Mention the objectives of UN guidelines for consumer protection
 - b. Explain the internal factors affecting environment
- 44.a.Mention the significance of placement
 - b. Explain the commercial function of entrepreneur
- 45.a. Explain the functions of marketing
 - b. Explainn the steps in promoting entrepreneurial venture kindly send me your key answer to our email id Padasalai.net@gmail.com

46.a.Mention the steps followed by VOCA b. Write the specific duties of director 47.a.Mention the liability of director to outsiders

b. What are powers of company secretary

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MININE SOSSISIA