



**V.M.G.R.R SRI SARADA SAKTHI MAT. HR. SEC. SCHOOL**  
**REVISION EXAM-4(UNIT-4,7,8)**  
**COMMERCE**

**STD:XI-B**

**MARKS:90**

**I)Choose the best answer**

**20x1=20**

1. Buying and selling of goods through electronic network is known as \_\_\_\_  
 a) E-commerce b) internet c) Website d) Trade
2. An organization carrying out activities to move goods from producer to consumer is \_\_\_\_  
 (a) Transport (b) Logistics (c) Channels (d) Marketing
3. The main benefit of Logistics is \_\_\_\_  
 (a)Productivity (b) Cost Minimisation (c) Profitability (d) Storage
4. The main benefit of outsourcing is \_\_\_\_  
 (a) Productivity (b) Cost reduction (c) Skill (d) Units
5. EPC stands for \_\_\_\_  
 a) Export processing commission b) Export Promotion Council  
 c) Export Carriage council d) Export Promotion Congress
6. The Exporters appoint the ----- agent to fulfil the customs formalities  
 a) Clearing Agent b) Forwarding Agent c) Commission Agent d) Factor
7. The day-to-day administration of WTO is entrusted with \_\_\_\_  
 a. Executive Council b. General Council c. Administrative Council d. General Body
8. The Balance of Payments councils consists of \_\_\_\_  
 (a) Current Account (b) Capital Account  
 (c) Receipts and Payments Account (d) Both Current Account and Capital Account
9. Balance of payments surplus indicates \_\_\_\_  
 (a) Exports are more than the Imports (b) Imports are more than Exports (c) Exports and Imports are at Equilibrium (d) Exports and Imports are above Equilibrium
10. WTO was established on \_\_\_\_  
 a. 1-1-1996 b. 1-1-1997 c. 1-1-1995 d. 1-1-1994
11. An ----- is document prepared by importer an sent to the exporter to buy the goods  
 a) Invoice b) Indent c) Enquiry d) Charter Party
12. General Agreement on Tariff and Trade was signed on \_\_\_\_  
 a. 30-October-1947 b. 29-October-1947 c. 28-October-1947 d. 26-October-1947
13. STC is expansion for \_\_\_\_  
 a) State Training Centre b) State Training Council  
 c) State Trading Centre d) State Trading Corporation
14. The headquarter of WTO is located at \_\_\_\_  
 a. New York b. London c. Geneva d. Brazil
15. The term official capital includes \_\_\_\_  
 (a) RBI holdings of foreign currencies (b) Special Drawing Rights held by the Government  
 (c) Both A and B (d) Foreign Investment
16. Movement of goods, services among the countries. \_\_\_\_  
 (a) International Trade (b) International business (c) Entrepot Trade (d) Internal trade
17. Investment limit of a micro enterprise under the manufacturing sector does not exceed\_\_\_\_ lakhs (a) 10 (b) 20 (c) 25 (d) 50
18. Debenture holders are entitled to a fixed rate of \_\_\_\_  
 a. Dividend b. Profits c. Interest d. Ratios
19. The role of top management is to guide the entire organisation towards \_\_\_\_  
 (a) General behaviour (b) Organisation behaviour  
 (c) Ethically upright behaviour (d) Individual behaviour
20. The Stakeholders of Socially Responsible business units are except \_\_\_\_  
 (a) Share Holders (b) Employees (c) Government (d) Company

**II) ANSWER ANY SEVEN QUESTIONS IN WHICH QUESTION NO.30 IS COMPULSORY****7X2=14**

21. What is meant by BPO?
22. Who is a Franchisee?
23. What is a self help Group?
24. What is Import Trade?
25. Who are the Mercantile Agents?
26. What is meant by Indent?
27. Who is Middle man?
28. What are specialty stores?
29. Who is a Broker?
30. What is meant by Letter of Credit?

**III) ANSWER ANY SEVEN QUESTIONS IN WHICH QUESTION NO.40 IS COMPULSORY****7X3=21**

31. List the steps in factoring process
32. What is the impact of E-Commerce on buyers?
33. Write any three objectives of IMF.
34. Explain the Characteristics of Super market?
35. State the components of Capital account.
36. Give three examples of India's Import Exports items.
37. Explain the demerits of Multiple shops.
38. Explain the features of Entrepot trade.
39. What are the documents used in Import Trade?
40. What is the role and significance of MSMEs in Indian Economy?

**IV) ANSWER ALL QUESTIONS****7X5=35**

41. a) Elucidate the features of factoring. (or)
- b) Explain MUDRA Bank.
42. a) State the features of Departmental stores. (or)
- b) List out the advantages of International trade.
43. a) Explain briefly the different types of Foreign Trade. (or)
- b) Point out the Objectives of WTO.
44. a) Distinguish between Internal and International Trade. (or)
- b) Explain the different types of Retailers.
45. a) Distinguish between the Bill of Lading and the Charter party. (or)
- b) What are the objectives of SHGs?
46. a) What are the Objectives of Import Trade (or)
- b) What are the functions of Wholesalers?
47. a) Write down the functions of IMF. (or)
- b) Distinguish between Balance of payment and Balance of Trade

\*\*\*\*\* ALL THE BEST\*\*\*\*\*