

## COMMERCE

### MODEL REVISION QUESTION PAPER - 2021

(Full portion Annual model question paper BASED ON reduced syllabus)

CLASS : XII

TIME : 3 Hrs

DATE :

MARKS : 90

### PART A

ANSWER ALL THE QUESTIONS

20 X 1 = 20

#### I. Choose the Correct answers

1. Scientific management is developed by  
a) Fayol b) Taylor c) Mayo d) Jacob
2. Which of the following is not a main function?  
(a) Decision-making (b) Planning (c) Organising (d) Staffing
3. Financial market facilitates business firms  
a) To rise funds b) To recruit workers c) make more sales  
d) To minimize fund requirement
4. Capital markets do not provide  
a) Short term Funds b) Debenture Funds c) Equity Funds d) Long term Funds
5. A major player in the money market is the \_\_\_\_\_.  
a) Commercial Bank b) Reserve Bank of India c) State Bank of India d) Central Bank.
6. An optimistic speculator is  
a) Bull b) Bear c) Stag d) Lame duck
7. Human resource is a ----- asset.  
a) Tangible b) Intangible c) Fixed d) Current
8. Transfer is an ----- source of recruitment.  
a) internal b) external c) outsourcing d) None of the above
9. Which of the following test is used to measure the various characteristics of the candidate?  
a) physical Test b) Psychological Test c) attitude Test d) Proficiency tests
10. The marketer initially wants to know in the marketing is .  
a) Qualification of the customer b) Quality of the product c) Background of the customers d) Needs of the customers
11. Which one is the example of Intangible product?  
a) Education b) Mobiles c) Garments d) Vehicles
12. Pure play retailers are called  
a. Market creators b. Transaction brokers c. Merchants d. Agents
13. ----- of every year is declared as a Consumer Protection Day to educate the public about their rights and responsibilities.  
a) August 15 b) April 15 c) March 15 d) September 15
14. \_\_\_\_\_ is the result of New Industrial Policy which abolished the 'License System'.  
(a) Globalisation (b) Privatisation (c) Liberalisation (d) None of these

Kindly Send me Your Key Answer to Our email id - Padasalai.net@gmail.com

15. The property in the goods means the  
a) Possession of goods b) Custody of goods c) Ownership of goods d) Both (a) and (b)
16. When crossing restricts further negotiation  
a. Not negotiable crossing b. General Crossing c. A/c payee crossing  
d. Special crossing
17. What are the characteristics of an entrepreneur?  
(a) Spirit of enterprise (b) Flexibility (c) Self Confidence (d) All of the above
18. \_\_\_\_\_ is designed to transform India to a global design and manufacturing hub.  
a) Digital India b) Make in India c) Startup India d) Design India.
19. Read the following pairs and answer accordingly;
- (1) Equity Shares - real owners  
(2) Rights Shares - existing share holder at free of cost  
(3) Preference Shares - creditors  
(4) Bonus Shares - existing share holder at reduced price  
(a) 1 and 2 are correct b) 1 and 3 are correct c) 2 and 4 are correct d) all are correct
20. Which resolution does not require special notice?  
a) To appoint an auditor, a person other than a retiring auditor  
b) To provide expressly that a retiring Auditor shall not be reappointed  
c) To remove a director before the expiry of his period of office  
d) To approve annual accounts and balance sheet

### PART B

**ANSWER ANY SEVEN QUESTIONS**

**7X2 = 14**

**Answer to questions number 30 is compulsory**

21. What is meant by innovation?  
22. What is capital market?  
23. What is Sweat Equity Shares?  
24.. List the functions of HRM.  
25. What do you mean by test?  
26. Define Product.  
27. Define Consumerism.  
28. Name the industries which are reserved for public sector.  
29. Give a note on 'Digital India'.  
30. What do you know about **Pherwani Committee?**

### PART C

**ANSWER ANY SEVEN QUESTIONS**

**7X 3 = 21**

**Answer to questions number 40 is compulsory**

31. Differentiate management from Administration.  
32. Explain any two functions of Capital Market.  
33. What are the features of internal source of recruitment?  
34. What is stress interview?  
35. Discuss the objectives E-Marketing

36. How to register the complaints in a district consumer forum?
37. Discuss in detail about existing goods.
38. Explain the commercial functions of an entrepreneur.
39. What do you know about project report?
40. What conditions should be fulfilled when shares are issued at a discount?

**PART D**

**ANSWER ALL THE QUESTIONS**

**7X 5 = 35**

**ALL QUESTIONS CARRY EQUAL MARKS**

41. Elaborate the functions of the Company Secretary

OR

Explain the principles of modern management.

42. Explain the various functions of management.

OR

Write the difference between Debentures and Shares.

43. Explain any five Government Entrepreneurial schemes.

OR

Distinguish between new issue market and secondary market.

44. Explain the characteristics of Money Market?

OR

Explain the impact of LPG on Indian economy.

45. What are the rights of consumers?

OR

Explain the functions of Stock Exchange. (Any 5)

46. Discuss the importance of Recruitment

OR

Discuss about the Evolution of marketing.

47. How are consumers exploited?

OR

Explain the different kinds of endorsements

“All the very best “

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