UNIT TEST – 2 - 2021

(Model Question Paper)

XII - COMMERCE

MARKS: 50   **TIMES: 1.30 HRS**

PART – A

I. Choose the correct answer   10 x 1 =10

1. Stock exchanges deal in

   a) Goods   b) Services   c) Financial Securities d) Country's Currency

2. An optimistic speculator is

   a) Bull   b) Bear   c) Stag   d) Lame duck

3. Human Resource management is both _____ and _____ .

    a) Science and art   b) Theory and practice c) History and Geography   d) None of the above

4. Planning is a _____ function.

   a) Selective   b) pervasive   c) both a and b   d) none of the above

5. Recruitment is the process of identifying ___.

   a) right man for right job   b) good performer   c) Right job   d) All of the above

6. Transfer is an _____ source of recruitment.

   a) internal   b) external   c) outsourcing   d) None of the above

7. Selection is usually considered as a _____ process

   a) Positive   b) Negative   c) Natural   d) None of these

8. The process of eliminating unsuitable candidate is called

   a) Selection   b) Recruitment   c) Interview   d) Induction

9. One who promotes (or) Exchange of goods or services for money is called as .

   a) Seller   b) Marketer   c) Customer   d) Manager

10. Stock Exchange Market is also called _____

    a) Spot Market   b) Local Market   c) Security Market   d) National Market

PART-B

II. Answer any Five: (Compulsory Question No: 17)   **5 x 2 = 10**

11. Define Stock Exchange?

12. Who is called Broker?

13. State two features of HRM?

14. What is meant by Poaching?

15. What is Intelligence test?

16. What is Market?

17. What is meant by Commodity Market?

PART-C

III. Answer any Five (Compulsory Question No: 24)   **5x 3 = 15**

18. Explain Bull and Bear?

19. What is the significance of Human Resource?

20. What is meant by Job Portals?

21. What is Stress Interview?

22. What do you mean by Achievement Test?

23. What can be marketed in the Market?

24. Explain Stag and Lame Duck?

PART-D

III. Answer any Three   **3 x 5 = 15**

25. Explain the features of Stock Exchange?

26. Explain the external source of recruitment?

27. Explain the important methods of interview?

28. How the market can be classified?

*********** ALL THE BEST*********