



COMMERCE QUESTION BANK

12-std – WEEKLY TEST -2024-2025



JUNE 16, 2024

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PG ASSISTANT IN COMMERCE

SELVAM MATRIC HR.SEC.SCHOOL

ARAKKONAM.

WEEKLY TEST- 01

NAME :

CLASS : XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.45 HOURS

TOTAL MARKS:- 50

PART - A

A) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 2 = 10

- 1) State the meaning of Authority.
- 2) Write a short note about Planning.
- 3) What do you mean by span of management?
- 4) List out the management tools.
- 5) What is Management?

PART - B

B) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 3 = 15

- 6) List out the main functions of management?
- 7) What are the principles of Taylor?
- 8) Define the term management.
- 9) Differentiate management from Administration.
- 10) What determines the span of management?

PART - C

C) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 5 = 25

- 11) Explain the concept of management.
- 12) What are the major advantages of MBO?
- 13) Explain the various functions of management.
- 14) Explain the principles of modern management.
- 15) What are the advantages of MBE?

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WEEKLY TEST- 02

NAME :

CLASS : XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.45 HOURS

TOTAL MARKS:- 50

PART - A

A) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 2 = 10

- 1) What are the objectives of MBO?
- 2) Bring out the meaning of MBE.
- 3) What is meant by Motivation?
- 4) List the subsidiary functions of management.
- 5) What is the traditional proverb used in planning?

PART - B

B) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 3 = 15

- 6) State the importance of staffing.
- 7) Write the features of MBO.
- 8) What are the Process of MBE?
- 9) List out any three process of MBO.
- 10) How the employees are informed about important matters in a company?

PART - C

C) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 5 = 25

- 11) Discuss the disadvantages of MBO?
- 12) Discuss the role of financial market.
- 13) Enumerate the different types of financial markets.
- 14) Discuss the characters of a Capital Market.
- 15) Distinguish between New issue market and secondary market.

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WEEKLY TEST- 03

NAME :

CLASS :XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.45 HOURS

TOTAL MARKS:- 50

PART - A

A) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 2 = 10

- 1) What is known as KRA?
- 2) What is debt market?
- 3) How is price decided in a secondary market?
- 4) What are the components of organized sectors?
- 5) Mention any two advantages of MBO.

PART - B

B) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 3 = 15

- 6) What are the various kinds of capital market? Explain.
- 7) Explain any two functions of capital market.
- 8) Give the meaning and definition of financial market.
- 9) Bring out the scope of financial market in India.
- 10) Write a short note on Secondary Market.

PART - C

C) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 5 = 25

- 11) Explain the characteristics of Money Market?
- 12) What are the characteristics of Government Securities?
- 13) Briefly explain the functions of capital market.
- 14) Explain the various types of New Financial Institutions.
- 15) Differentiate between the Money Market and Capital Market.

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WEEKLY TEST- 04

NAME :

CLASS : XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.45 HOURS

TOTAL MARKS:- 50

PART - A

A) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 2 = 10

- 1) Who are the participants in a Capital Market?
- 2) How is price determined in a Capital Market?
- 3) What is Capital Market?
- 4) Write a note on OTCEI.
- 5) What is Spot Market?

PART - B

B) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 3 = 15

- 6) Explain about Factoring and Venture Capital Institutions.
- 7) Who are the participants of Money Market?
- 8) What are the types of commercial bill?
- 9) What are the features of Treasury Bills?
- 10) Explain the types of Treasury bills?

PART - C

C) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 5 = 25

- 11) Explain the features of Stock Exchange.
- 12) Explain the functions of Stock Exchange.
- 13) What are the functions of SEBI?
- 14) Explain the Power of SEBI?
- 15) Distinguish between Stock Exchange and Commodity Exchange.

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WEEKLY TEST- 05

NAME :

CLASS : XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.45 HOURS

TOTAL MARKS:- 50

PART - A

A) ANSWER THE FOLLOWING ALL QUESTIONS**5 * 2 = 10**

- 1) What is a CD market?
- 2) What is meant Stock Exchange?
- 3) What is government securities market?
- 4) What do you meant by Switching?
- 5) What do you meant by Auctioning?

PART - B

B) ANSWER THE FOLLOWING ALL QUESTIONS**5 * 3 = 15**

- 6) What are the limitations of Stock Exchange ?
- 7) What is meant by Dematerialization?
- 8) What are the documents required for a Demat account?
- 9) Explain Stag and Lame Duck.
- 10) Explain Bull and Bear.

PART - C

C) ANSWER THE FOLLOWING ALL QUESTIONS**5 * 5 = 25**

- 11) Explain the Characteristics of Human Resource.
- 12) Explain the internal sources of recruitment.
- 13) Explain the external sources of recruitment.
- 14) Differentiate Recruitment and selection.
- 15) Describe the significance of Human Resource Management.

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WEEKLY TEST- 06

NAME :

CLASS : XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.45 HOURS

TOTAL MARKS:- 50

PART - A

A) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 2 = 10

- 1) Write any 5 Stock Exchanges in India.
- 2) Who is called by Broker?
- 3) What is meant by Remisier?
- 4) What are the types of speculator?
- 5) Write a short note on SEBI.

PART - B

B) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 3 = 15

- 6) What is stress interview?
- 7) What is meant by unsolicited applicants?
- 8) Draw the organization structured interview?
- 9) Define the term Human Resource Management.
- 10) State the steps in Recruitment process outsourcing.

PART - C

C) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 5 = 25

- 11) How the market can be classified?
- 12) How consumers are exploited?
- 13) How the market can be classified on the basis of Economics?
- 14) Explain in detail how traditional marketing differ from E-marketing .
- 15) What are the difference between on the job training and off the job training .

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WEEKLY TEST- 07

NAME :

CLASS : XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.45 HOURS

TOTAL MARKS:- 50

PART - A

A) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 2 = 10

- 1) What are the various ID proofs?
- 2) Write any two objectives of SEBI.
- 3) Mention the headquarters of SEBI.
- 4) What is Human Resource Management?
- 5) Mention two characteristics of Human Resource.

PART - B

B) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 3 = 15

- 6) What is structured interview?
- 7) What do you mean by on the job training?
- 8) What can be marketed in the market?
- 9) What do you mean by achievement test?
- 10) Write short note on trainer and trainee.

PART - C

C) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 5 = 25

- 11) Explain the role of business in consumer protection.
- 12) What are the objectives of Consumer Protection Act, 1986?
- 13) Explain the overall performance of the National Commission.
- 14) What are the rights of consumer?
- 15) What are the responsibilities of consumers?

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WEEKLY TEST- 08

NAME :

CLASS : XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.45 HOURS

TOTAL MARKS:- 50

PART - A

A) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 2 = 10

- 1) What is promotion?
- 2) Give the meaning of Recruitment.
- 3) What is meant by Poaching?
- 4) Write any two internal source of recruitment.
- 5) What is selection?

PART - B

B) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 3 = 15

- 6) What are the concept of marketing?
- 7) Mention any three role of Marketer.
- 8) Explain the types of market on the basis of time.
- 9) Discuss the objectives E-Marketing.
- 10) Explain detail about Niche marketing.

PART - C

C) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 5 = 25

- 11) Explain the overall performance of the State Commission.
- 12) What are highlights of the LPG Policy?
- 13) Explain in detail the elements of contract of sale.
- 14) Explain the advantages and disadvantages of liberalization.
- 15) Distinguish between Conditions and Warranty.

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WEEKLY TEST- 09

NAME :

CLASS : XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.45 HOURS

TOTAL MARKS:- 50

PART - A

A) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 2 = 10

- 1) What is an interview?
- 2) What is intelligence test?
- 3) What is meant by training?
- 4) What do you mean by Placement?
- 5) What is Role play?

PART - B

B) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 3 = 15

- 6) What is meant by artificial scarcity?
- 7) Write the importance of consumerism.
- 8) What do you understand by "Right to redressal"?
- 9) What are the important legislations related to consumerism in India?
- 10) What do you understand about "Right to protection of health and safety"?

PART - C

C) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 5 = 25

- 11) Distinguish between cheque and bill of exchange.
- 12) Distinguish between an Entrepreneur and an intrapreneur.
- 13) What are the requisites for a valid endorsement?
- 14) Explain any five Government Entrepreneurial schemes.
- 15) Discuss the challenges faced by Women Entrepreneurs.

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WEEKLY TEST- 10

NAME :

CLASS : XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.45 HOURS

TOTAL MARKS:- 50

PART - A

A) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 2 = 10

- 1) Define Marketer.
- 2) State e-learning method?
- 3) What is meant by Regulated Market?
- 4) What is meant by Commodity Market?
- 5) What is meant by Spot market?

PART - B

B) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 3 = 15

- 6) Who are the members of the National Commission?
- 7) Write a short note on the Voluntary Consumer Organisation.
- 8) Who are the members of the State Commission?
- 9) Write about any three internal environmental factors of business.
- 10) What do you mean by Liberalisation?

PART - C

C) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 5 = 25

- 11) Write the difference between Debentures and Shares.
- 12) What are the various kinds of Debentures?
- 13) Who are the KMP?
- 14) Brief different types of Directors.
- 15) State the qualification of Director.

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NAME :

CLASS : XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.15 HOURS

TOTAL MARKS:- 35

PART - A**A) ANSWER THE FOLLOWING ALL QUESTIONS****5 * 2 = 10**

- 1) Define Marketing Mix.
- 2) What is Marketing?
- 3) What is green marketing?
- 4) What is service marketing?
- 5) What is social marketing?

PART - B**B) ANSWER THE FOLLOWING ALL QUESTIONS****5 * 3 = 15**

- 6) State any three impacts on Globalisation.
- 7) Write a short note on New Economic Policy.
- 8) Distinguish between Negotiability and Assignability.
- 9) What are the characteristics of a bill of exchange?
- 10) Draw the two different types of crossing.

PART - C**C) ANSWER THE FOLLOWING ALL QUESTIONS****2 * 5 = 10**

- 11) Brief different types of company meetings.
- 12) Explain different types of open and secret types of voting.

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WEEKLY TEST- 12

NAME :

CLASS : XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.15 HOURS

TOTAL MARKS:-35

PART - A

A) ANSWER THE FOLLOWING ALL QUESTIONS **5 * 2 = 10**

- 1) What is Ambush Marketing?
- 2) Give two examples of adulteration.
- 3) What is caveat Emptor?
- 4) What is caveat Venditor?
- 5) Write a short notes on Consumer Protection Act,1986.

PART - B

B) ANSWER THE FOLLOWING ALL QUESTIONS **5 * 3 = 15**

- 6) Distinguish between entrepreneur and manager.
- 7) Who is a private entrepreneur.
- 8) Explain about the imitative entrepreneur.
- 9) Write about Fabian entrepreneur.
- 10) What is 'Startup India'?

PART - C

C) ANSWER THE FOLLOWING ALL QUESTIONS **2 * 5 = 10**

- 11) Distinguish between new issue market and secondary market.
- 12) Differentiate between the Money Market and Capital Market.

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WEEKLY TEST- 13

NAME :

CLASS : XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.15 HOURS

TOTAL MARKS:- 35

PART - A

A) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 2 = 10

- 1) Write short notes on : "Right to be informed".
- 2) What are the rights of consumer according to John F. Kennedy?
- 3) Which is the supreme objective of business?
- 4) What do you know about National Commission?
- 5) State the meaning of the term State Commission.

PART - B

B) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 3 = 15

- 6) Explain the following : "STEP,JAM,TREAD,M-SIPS,SEED, and New Gen IEDC".
- 7) What do you understand by Issue of Securities at Premium?
- 8) Explain different Kinds of Preference shares.
- 9) When are alternative directors appointed?
- 10) Who is a shadow director?

PART - C

C) ANSWER THE FOLLOWING ALL QUESTIONS

2 * 5 = 10

- 11) Distinguish between Stock Exchange and Commodity Exchange.
- 12) Differentiate Recruitment and Selection.

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WEEKLY TEST- 14

NAME :

CLASS : XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.15 HOURS

TOTAL MARKS:-35

PART - A

A) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 2 = 10

- 1) What is internal environment?
- 2) Give the meaning of corporate governance.
- 3) What is GST?
- 4) Expand VUCA.
- 5) State the branches of New Economic Policy.

PART - B

B) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 3 = 15

- 6) State the minimum number of Directors for a Private company.
- 7) What is Special Resolution?
- 8) What do you mean by Statutory Meeting?
- 9) Give any three cases in which an ordinary resolution needs to be passed.
- 10) What is voting?

PART - C

C) ANSWER THE FOLLOWING ALL QUESTIONS

2 * 5 = 10

- 11) What are the difference between on the job training and off the job training.
- 12) Explain detail how traditional marketing differ from E-marketing.

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SELVAM MATRIC HR.SEC.SCHOOL**ARAKKONAM.****WEEKLY TEST- 15**

NAME :

CLASS : XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.15 HOURS

TOTAL MARKS:- 35

PART - A**A) ANSWER THE FOLLOWING ALL QUESTIONS****10 * 2 = 20**

- 1) What is Privatization?
- 2) Mention any two disadvantages of Liberalisation.
- 3) Give any two advantages of Globalisation.
- 4) What is contract of sale of goods?
- 5) List down the essential elements of a contract of sale.
- 6) What is meant by Negotiable Instrument?
- 7) List three characteristics of a Promissory Note.
- 8) List down the managerial functions of entrepreneurs.
- 9) List down the promotional functions of entrepreneurs.
- 10) What is the other name for business entrepreneur?

PART - B**B) ANSWER THE FOLLOWING ALL QUESTIONS****3 * 5 = 15**

- 11) Distinguish between Negotiability and Assignability.
- 12) Distinguish between entrepreneur and Manager.
- 13) Distinguish between conditions and warranty.

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SELVAM MATRIC HR.SEC.SCHOOL**ARAKKONAM.****WEEKLY TEST- 16**

NAME :

CLASS : XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.15 HOURS

TOTAL MARKS:- 35

PART - A**A) ANSWER THE FOLLOWING ALL QUESTIONS****10 * 2 = 20**

- 1) Mention the other name for corporate entrepreneur.
- 2) Who are agricultural entrepreneur?
- 3) Give some examples of pure entrepreneurs.
- 4) Name any four Governmental Entrepreneurial schemes.
- 5) Give a short note on "Digital India".
- 6) What is right shares?
- 7) What are the four stages of formation of a company? What is Bonus Shares?
- 8) What is Debentures?
- 9) Name the companies required to appoint KMP.
- 10) Who is whole time Director?

PART - B**B) ANSWER THE FOLLOWING ALL QUESTIONS****3 * 5 = 15**

- 11) Distinguish between a cheque and bill of exchange.
- 12) Distinguish between an entrepreneur and an intrapreneur.
- 13) Write the difference between Debentures and Shares.

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WEEKLY TEST- 17

NAME :

CLASS : XII - D

SUBJECT : COMMERCE

DATE :

TIME : 1.15 HOURS

TOTAL MARKS:- 35

PART - A

A) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 2 = 10

- 1) Who is called as Managing Director?
- 2) Who can be Executive Director.
- 3) Who is a secretary?
- 4) What is meant by Meeting?
- 5) Write short note on 'Proxy'.

PART - B

D) ANSWER THE FOLLOWING ALL QUESTIONS

5 * 5 = 25

- 6) Differentiate management from Administration.
- 7) Distinguish between new issue market and secondary market.
- 8) Differentiate between the Money Market and Capital Market.
- 9) Distinguish between Stock Exchange and Commodity Exchange.
- 10) Differentiate Recruitment and Selection.

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