

# COMMON HALF YEARLY EXAMINATION - 2024

Standard - XII

16-12-2024

Time: 3.00 hrs

COMMERCE

Marks:90

Part - A

I Choose the correct answer:

20x1=20

1. Dividing the work into small tasks is known as  
a) Discipline      b) Unity      c) Division of work      d) Equity
2. Which of the following is not a main function?  
a) Organising      b) Staffing      c) Decision-making      d) Planning
3. When the NSEI was established  
a) 1990      b) 1992      c) 1998      d) 1997
4. A Major player in the money Market is the \_\_\_\_\_  
a) Central Bank      b) State Bank of India  
c) Commercial Bank      d) Reserve Bank of India
5. An optimistic Speculator is  
a) Bull      b) Bear      c) Stag      d) Lame duck
6. Human resource Management determines the \_\_\_\_\_ relationship.  
a) Employer, Employee      b) Principle, Agent  
c) Internal, external      d) Owner, Servant
7. The process of eliminating unsuitable candidate is called \_\_\_\_\_  
a) Interview      b) Selection      c) Induction      d) Recruitment
8. When trainees are trained by supervisor or by superior at the job is called  
a) Refresher Training      b) Role play  
c) Apprenticeship training      d) Vestibule training
9. Stock Exchange Market is also called \_\_\_\_\_  
a) Spot Market      b) Local Market      c) Security Market      d) National Market
10. Who is supreme in the Market?  
a) Customer      b) Seller      c) Wholesaler      d) Retailer
11. Pure play retailers are called \_\_\_\_\_  
a) Merchants      b) Transaction brokers      c) Market creators      d) Agents
12. Who is the father of consumer Movement?  
a) Ralph Nadar      b) Jawaharlal Nehru  
c) Mahatma Gandhi      d) Mr. John F. Kennedy
13. The chairman of the state consumer protection Council is \_\_\_\_\_  
a) Finance Minister      b) Chief Minister  
c) Judge of a High Court      d) None of the above
14. Which of the below constitutes the essential element of contract of sale  
a) Price      b) Two parties      c) Transfer of Property      d) All of the above
15. Section 6 of Negotiable Instruments Act 1881 deals with  
a) Cheque      b) Bills of exchange      c) Promissory note      d) None of the above
16. Which of the below is a commercial function?  
a) Planning      b) Discovery of Idea      c) Coordination      d) Accounting
17. Which of the below is not a characteristic of Fabian Entrepreneur?  
a) Conservative      b) Sceptical      c) Adaptive      d) Risk averse
18. \_\_\_\_\_ is the Government of India's endeavour to promote culture of innovation and entrepreneurship.  
a) AIC      b) SEED      c) STEP      d) AIM

(2)

XII Commerce

19. The company will have to issue the notice of situation of registered office to the Registrar of companies within \_\_\_\_\_ days from the date of incorporation.  
 a) 14 days                      b) 21 days                      c) 30 days                      d) 60 days
20. Who is not entitled to speak at the annual general meeting of the company?  
 a) Auditor                      b) Shareholder                      c) Proxy                      d) Directors

## Part - B

II Answer any seven questions. Question No. 30 is Compulsory.

7x2=14

21. What is meant by Motivation?  
 22. What is internal environment?  
 23. What are the various ID proofs?  
 24. What is Debentures?  
 25. What is meant by bullion market?  
 26. Who is a consumer?  
 27. What is meant by cheque?  
 28. What is Privatisation?  
 29. Give some examples of pure entrepreneur?  
 30. List out the steps includes in recruitment process.

## Part - C

III Answer any seven questions. Question No. 40 is Compulsory.

7x3=21

31. Differentiate management from Administration. (any 3)  
 32. Explain Bull and Bear.  
 33. Who are the members of the National Commission?  
 34. Explain the types of Treasury Bills?  
 35. What is meant by unsolicited applicants?  
 36. What are the objectives of marketing?  
 37. Explain in detail about Niche marketing.  
 38. What is meant by artificial scarcity?  
 39. What is stress interview?  
 40. Jan Dhan Aadhaar Mobile scheme - Explain.

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P.G.T. IN COMMERCE  
 ST. MARK'S M.H.S.S  
 ULR-07

## Part - D

IV Answer all the questions:

7x5=35

41. a) Explain the micro environmental factors of business. (any 5) (OR)  
 b) State the qualification of Directors. (any 5)
42. a) Discuss the characters of a capital market. (OR)  
 b) Discuss the challenges faced by Women Entrepreneurs. (any 5)
43. a) What are the functions of SEBI? (any 5) (OR)  
 b) Explain the principles of modern management. (any 5)
44. a) Differentiate Recruitment and selection. (any 5) (OR)  
 b) What are the responsibilities of consumers? (any 5)
45. a) How the market can be classified? Explain. (any 5) (OR)  
 b) What are the differences between on the job training and off the job training. (any 5)
46. a) Briefly state different types of company meetings. (any 5) (OR)  
 b) What are the highlights of the LPG policy? (any 5)
47. a) Explain in detail elements of contract of sale. (OR)  
 b) Write the differences between Shares and Debentures. (any 5)

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