

**ACHYUTA ACADEMY**  
  
 Matric Hr. Sec. School, Dindigul

**Model Examination-1 ( 2024-2025)**

**Class: XII**

**Commerce  
Part-A**

**Marks:90**

**Choose the Correct Answer:**

**(20\*1=20)**

1. \_\_\_\_\_ helps the regulation of job and co-ordinates the activities.  
 a) Coordination      b) Staffing      c) Controlling      d) Communication
2. \_\_\_\_\_ aims at serving as a central securities depository in respect of transactions on stock Exchange.  
 a) National Securities Depositories Ltd      b) National Clearance and Depository System  
 c) National Stock Exchange of India Ltd      d) Stock Holding Corporation of India Ltd
3. An \_\_\_\_\_ is a choice based mutual agreement that allows trading between two parties to buy and sell at a fixed cost and in a specified period.  
 a) Future Market      b) Stock Market      c) Option Market      d) Securities Market
4. Select odd one out:  
 a) Spatial Reasoning Test      b) Verbal Reasoning Test  
 c) Vocabulary Test      d) Thematic appreciation Test
5. Identify the incorrect pair:  
 a) The competition Act      - 2002  
 b) Weight and Measurement Act      -1976  
 c) Essential Commodity Act      - 1952  
 d) Drugs and Cosmetics Act      -1940
6. Which Industry vision is stated as “Touch a Billion Lives” for the next phase of development?  
 a) Amul      b) Apollo      c) Tata Group      d) Kotak
7. In \_\_\_\_\_ market the price is determined on the basis of demand and there is no change in the supply of goods.  
 a) Long period Market      b) Very short period Market  
 c) Short period Market      d) Wholesale Market
8. \_\_\_\_\_ System gives full Scope to the Individual Strength and Responsibility.  
 (a) MBO      (b) MBE      (c) MBM      (d) MBA
9. Primary market is a Market where securities are traded in the  
 a) First Time      b) Second Time      c) Three Time      d) Several Times
10. There are \_\_\_\_\_ stock exchange in the country.  
 a) 21      b) 24      c) 20      d) 25
11. The headquarters of SEBI is \_\_\_\_\_  
 a) Calcutta      b) Bombay      c) Chennai      d) Delhi
12. Job first man next is one of the principles of \_\_\_\_\_.  
 a) Test      b) Interview      c) Training      d) placement
13. Sale of Goods Act was passed in the year?  
 a) 1962      b) 1972      c) 1930      d) 1985
14. As the consumer is having the rights, they are also having \_\_\_\_\_.  
 a. Measures      b. Promotion      c. Responsibilities      d. Duties
15. \_\_\_\_\_ means permitting the private sector to setup industries which were previously reserved for public sector.  
 (a) Liberalisation      (b) Privatisation      (c) Globalisation      (d) Public Enterprise

16. \_\_\_\_\_ cannot be a bearer instrument.  
 a. Cheque            b. Promissory Note    c. Bills of exchange            d. None of the above
17. Which of the below is not classified into managerial functions?  
 (a) Planning        (b) Marketing            (c) Organizing            (d) Controlling
18. Find the odd one out in context of Trading Entrepreneur.  
 a. Selling            b. Commission            c. Buying            d. Manufacturing
19. \_\_\_\_\_ is designed to transform India to a global design and manufacturing hub.  
 a) Digital India    b) Make in India        c) Startup India        d) Design India.
20. Which meeting will be held only once in the life time of the company?  
 a) Statutory        b) Annual General        c) Extra - ordinary        d) Class General

### Part-B

**Answer any seven questions, Q.no 30 is compulsory:**

**(7\*2=14)**

21. State the meaning of Authority.
22. What is Spot Market?
23. What is Government Securities Market?
24. Who are agricultural entrepreneur?
25. What is mean by Regulated Market?
26. What is Ambush marketing?
27. What are the rights of consumer according to John F. Kennedy?
28. What is Privatisation?
29. Write short note on 'Proxy'?
30. Find out whether the following transaction can be included under the Contract of Sale:  
 X agreed to transfer some jewellery to his prospective wife out of love and affection.

### Part-B

**Answer any seven questions, Q.no 40 is compulsory:**

**(7\*3=21)**

31. State the importance of staffing.
32. Explain any two functions of Capital Market.
33. Explain Bull and Bear.
34. What is meant by job portals?
35. What are the objectives of marketing?
36. Write the importance of consumerism.
37. What are the political environment factors?
38. Discuss in detail about existing goods.
39. What do you mean by Statutory Meeting?
40. Mention the duties of Directors on the basis of classification:
- i) Approval of annual accounts and authentication of annual accounts
  - ii) Perform duties with due and reasonable care and diligence.
  - iii) Duty to issue prospectus and fix the minimum subscription.

**Part-C**

**Answer all the questions:**

**(7\*5=35)**

- 41.a. Explain the principles of modern management.  
41.b. Explain the duties of consumers.  
42.a. Briefly explain the functions of Capital Market.  
42.b. Explain the various functions of management.  
43.a. Explain the characteristics of Money Market?  
43.b. Explain the powers of SEBI.  
44.a. Differentiate Recruitment and Selection  
44.b. How the market can be classified?  
45.a. Explain in detail how traditional marketing differ from E-marketing.  
45.b. How consumers are exploited?  
46.a. Explain the duties of consumers  
46.b. Explain in detail the elements of Contract of sale.  
47.a. Discuss the challenges faced by Women Entrepreneurs  
47.b. Explain any five Government Entrepreneurial schemes

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