

# 12 - Std FIRST REVISION EXAMINATION - 2025

Time : 3.00Hrs.

RM-I

## COMMECE

Marks : 90

### Section- A

**ANSWER ALL THE QUESTIONS.**

20 X 1 = 20

1. With a wider span, there will be \_\_\_\_\_ hierarchical levels.  
a) More                      b) Less                      c) Multiple                      d) Additional
2. Which is the First step in Process of MBO?  
a) Fixing Key Result Area                      b) Appraisal of Activities  
c) Matching Resources with Activities                      d) Defining Organizational Objectives
3. When the NSEI was established  
a) 1990                      b) 1992                      c) 1998                      d) 1997
4. The money invested in the call money market provides high liquidity with \_\_\_\_\_.  
a) Low Profitability                      b) High Profitability                      c) Limited Profitability                      d) Medium Profitability
5. Jobbers transact in a stock exchange  
a) For their Clients                      b) For their Own Transactions  
c) For other Brokers                      d) For other Members
6. Trading in dematerialized shares commenced on the NSE is \_\_\_\_\_.  
a) January 1996                      b) June 1998                      c) December 1996                      d) December 1998
7. Recruitment bridges gap between \_\_\_\_\_ and \_\_\_\_\_.  
a) job seeker and job provider                      b) job seeker and agent  
c) job provider and owner                      d) owner and servant
8. Off the Job training is given  
a) In the class rooms                      b) On off days                      c) Outside the factory                      d) In the playground
9. Social marketing deals with:  
a. Society                      b. Social Class                      c. Social change                      d. Social evil
10. The Chairman of the State Consumer Protection Council is \_\_\_\_\_.  
a) Judge of a High Court                      b) Chief Minister                      c) Finance Minister                      d) None of the above
11. VUCA stands for \_\_\_\_\_.  
(a) Volatility, Uncertainty, Complexity and Ambiguity  
(b) Value, Unavoidable, Company and Authority  
(c) Volatility, Uncontrollable, Company and Auction                      (d) All of the above
12. New Economic Policy was introduced in the year \_\_\_\_\_.  
(a) 1980                      (b) 1991                      (c) 2013                      (d) 2015
13. Which of the below is not a good?  
a) Stocks                      b) Dividend due                      c) Crops                      d) Water
14. Which of these is based on Technology?  
a. Modern                      b. Professional                      c. Corporate                      d. Industrial
15. \_\_\_\_\_ is designed to transform India to a global design and manufacturing hub.  
a) Digital India                      b) Make in India                      c) Startup India                      d) Design India.
16. How does a person who envisages the idea to form a company called?  
(a) Director                      (b) Company Secretary                      (c) Registrar                      (d) Promoter
17. **Match the following**  
a) Indian contract act                      -                      i) 2006                      a) a- iv, b- ii, c- i, d- iii  
b) The Trade mark act                      -                      ii) 1872                      b) a- ii, b- iv, c- iii, d- i  
c) The Air act                      -                      iii) 1981                      c) a- i, b- ii, c- iii, d- iv  
d) The food safety stand act -                      iv) 1999                      d) a- ii, b- i, c- iii, d- iv

18. A person shall hold office as a director in \_\_\_\_\_ companies as per the Companies Act, 2013.  
 (a) 5 companies (b) 10 companies (c) 20 companies (d) 15 companies
19. **Odd one out:-**  
 a) Money market b) Produce market c) Foreign market d) Stock market
20. How many grace days are allowed for the payment of a cheque?  
 a) 3 b) 4 c) 6 d) none of the above

**SECTION O B**

**II. Answer any Seven questions (Q.No -30 is compulsory). (7 x 2 = 14)**

21. State the meaning of Authority.  
 22. Write a note on OTCEI  
 23. Who is called a broker?  
 24. What is meant by poaching?  
 25. Define marketer?  
 26. What is privatization?  
 27. What are the characteristics of a negotiable instrument?  
 28. Who are agricultural entrepreneur?  
 29. Name the companies required to appoint KMP?  
 30. \_\_\_\_\_ is an attempt to enhance the rights and powers by buyers in relations to sellers.

**SECTION - C**

**III Answer any Seven questions (Q.No -40 is compulsory). (7 x 3 = 21)**

31. List out the main functions of management?  
 32. Who are the participants of money market?  
 33. Draw the organization structure of SEBI?  
 34. What are the concepts of marketing?  
 35. Who are the members of the national commission?  
 36. What do you know about technological environment?  
 37. Distinguish between entrepreneur and manager  
 38. Give any three cases in which an ordinary resolution need to be passed?  
 39. Who is called unpaid seller?  
 40. Where a group of people interview the candidate. it is called as a \_\_\_\_\_?

**SECTION - D**

**IV Answer the all questions. (7 x 5 = 35)**

41. a) Explain the principles of modern management? (OR)  
 b) Explain in detail the element of contract of sale?
42. a) Distinguish between new issue market and secondary market? (OR)  
 b) Describe the steps promoting entrepreneurial venture?
43. a) Distinguish between stock exchange and commodity exchange? (OR)  
 b) How consumers are exploited?
44. a) What are the advantages of MBE? (OR)  
 b) Explain the advantages and disadvantages of liberalization?
45. a) What is recent trends in recruitment? (OR)  
 b) Explain different types of open and secret types of voting?
46. a) Explain the characteristics of money market? (OR)  
 b) How the market can be classified on the basis of economics?
47. a) Explain the important methods of interview? (OR)  
 b) Discuss the challenges faced by women entrepreneurs?