

A**COMMON HALF YEARLY EXAMINATION - 2025****Standard - XII****Time: 3.00 hrs****COMMERCE****Marks:90****Part - I****20x1=20**

1. Answer all the questions.
 - ii) Choose the most appropriate answer from the given four alternatives and write the option code and the corresponding answer.
1. Scientific management is developed by
a) Fayol b) Taylor c) Mayo d) Jacob
 2. Which is the first step in Process of MBO?
a) Fixing Key Result Area b) Appraisal of Activities
c) Matching Resources with Activities d) Defining Organisational Objectives
 3. Spot market is a market where the delivery of the financial instrument and payment of cash occurs
a) Immediately b) In the future c) Uncertain d) After one month
 4. The money invested in the call money market provides high liquidity with
a) Low profitability b) High profitability
c) Limited profitability d) Medium profitability
 5. There are _____ stock exchange in the country.
a) 21 b) 24 c) 20 d) 25
 6. Trading in dematerialized shares commenced on the NSE is _____
a) January 1996 b) June 1998 c) December 1996 d) December 1998
 7. Transfer is an _____ source of recruitment.
a) Internal b) External c) Outsourcing d) None of the above
 8. _____ is useful to prevent skill obsolescence of employees.
a) Training b) Job analysis c) Selection d) Recruitment
 9. The spot market is classified on the basis of _____
a) Commodity b) Transaction c) Regulation d) Time
 10. Which is gateway to internet?
a) Portal b) CPU c) Modem d) Webnaire
 11. The consumer Protection Act came into force with effect from
a) 1.1.1986 b) 1.4.1986 c) 15.4.1987 d) 15.4.1990
 12. It is the responsibility of a consumer that he must obtain _____ as a proof for the purchase of goods.
a) Cash receipt b) Warranty card c) Invoice d) All of these
 13. VUCA stands for _____
a) Volatility, Uncertainty, Complexity and Ambignity
b) Value, Unavoidable, Company and Authority
c) Volatility, Uncontrollable, Company and Auction
d) All of the above
 14. _____ ownership makes bold management decisions due to their strong foundation in the international level.
a) Private b) Public c) Corporate d) MNC's
 15. Which of the below constitutes the essential element of contract of Sale?
a) Two parties b) Transfer of property c) Price d) All of the above
 16. Section 6 of Negotiable Instruments Act 1881 deals with
a) Promissory Note b) Bills of exchange c) Cheque d) None of the above
 17. Which of the below is not a characteristic of a Fabian Entrepreneur?
a) Conservative b) Risk averse c) Sceptical d) Adaptive

XII Commerce

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18. _____ is the Government of India's endeavour to promote culture of Innovation and entrepreneurship.
- a) AIM b) STEP c) SEED d) AIC
19. How does a person who envisages the idea to form a company called?
- a) Director b) Company Secretary c) Registrar d) Promoter
20. From the date of its incorporation the First Annual General Meeting is to be conducted within _____ months.
- a) Twelve b) Fifteen c) Eighteen d) Twenty one

Part - II

II Answer any seven questions. (Question No. 30 is compulsory)

7x2=14

21. List out the management tools.
22. What do you mean by Auctioning?
23. Write any two objectives of SEBI.
24. What is promotion?
25. What is Role play?
26. What is service marketing?
27. Give two examples of adulteration.
28. What is GST?
29. Name any two Governmental Entrepreneurial schemes.
30. Who can be Executive Director?

Part - III

III Answer any seven questions. Question No. 40 is compulsory.

7x3=21

31. Write the features of MBO.
32. Write a note on Secondary Market.
33. Explain Bull and Bear.
34. What is stress interview?
35. Explain the types of market on the basis of time.
36. What is meant by artificial scarcity?
37. Write a short note on New Economic Policy.
38. Distinguish between Negotiability and Assignability.
39. Write about Fabian entrepreneur.
40. What do you understand by Issue of Securities at premium?

Part - IV

IV Answer all the questions.

7x5=35

41. a) Explain the concept of management. (OR)
- b) Explain the powers of SEBI. (OR)
42. a) Differentiate between the Money Market and Capital Market. (OR)
- b) What are the Recent Trends in Recruitment? (OR)
43. a) Narrate the Elements of Marketing Mix. (OR)
- b) Write the differences between shares and Debentures. (OR)
44. a) Explain the duties of consumer. (OR)
- b) Explain in detail the elements of contract of sale. (OR)
45. a) Explain the advantages and disadvantages of Liberalisation. (OR)
- b) Discuss the challenges faced by Women Entrepreneurs. (OR)
46. a) Discuss the characters of a Capital Market? (OR)
- b) Explain the functions of Stock Exchange. (OR)
47. a) Briefly State different types of company meetings. (OR)
- b) Explain the various functions of Management