

www.padasalai.Net www.TrbTnpss.com  
**PUBLIC MODEL QUESTION PAPER 2025**

**12-Std**

**COMMERCE**

**MARK: 90 TIME: 3 HRS**

=====

**PART -I**

**Note: i) answer all the questions**

**ii) Choose the most appropriate answer from the given four alternatives and write the option code and the corresponding answer** **20 × 1 = 20**

1. Primary market is a Market where securities are traded in the  
a) First Time      b) Second Time      c) Three Time      d) Several Times
2. An optimistic speculator is  
a) Bull      b) Bear      c) Stag      d) Lame duck
3. Trading in dematerialized shares commenced on the NSE is \_\_\_\_\_  
a) January 1996      b) June 1998      c) December 1996      d) December 1998
4. Advertisement is a \_\_\_\_\_ source of recruitment  
a) internal      b) external      c) agent      d) outsourcing
5. The goals are achieved with the help of  
a) Motivation      b) Controlling      c) Planning      d) Staffing
6. The process of eliminating unsuitable candidate is called  
a) Selection      b) Recruitment      c) Interview      d) Induction
7. Who is supreme in the Market?  
a) Customer      b) Seller      c) Wholesaler      d) Retailer
8. Sale of Goods Act was passed in the year?  
a) 1962      b) 1972      c) 1930      d) 1985
9. Macro Environment of business is an \_\_\_\_\_ factor.  
a) Uncontrollable      b) Controllable      c) Manageable      d) Immanageable
10. Which of the below is not a good?  
a) Stocks      b) Dividend due      c) Crops      d) Water
11. What are the characteristics of an entrepreneur?  
a) Spirit of enterprise      b) Flexibility      c) Self Confidence      d) all of the above

12. Which of these is based on Technology?

- a) Modern                      b) Professional                      c) Corporate                      d) Industrial

13. How does a person who envisages the idea to form a company called?

- a) Director                      b) Company Secretary                      c) Registrar                      d) Promoter

14. What is the statue of Directors who regulate money of the company?

- a) Banker                      b) Holder                      c) Agent                      d) Trustees

15. Who is not entitled to speak at the annual general meeting of the company?

- a) Auditor                      b) Shareholder                      c) Proxy                      d) Directors

16. The International Organization of Consumers Unions (IOCU) was first established in

- a) 1960                      b) 1965                      c) 1967                      d) 1987

17. Minimum number of members for a public limited company is

- a) 2                      b) 3                      c) 5                      d) 7

18. Section 123 of the negotiable instruments act 1881 deals with

- a) General crossing                      b) Promissory note                      c) Special crossing                      d) Bill of exchange

19. Pick the odd one out

- a) Grading                      b) Branding                      c) Packing                      d) Warehousing

20. Poaching is also known as

- a) Selection                      b) Yield                      c) Success                      d) Raiding

#### PART - II

Answer any seven questions. Question no. 30 is compulsory

7 × 2 = 14

21. What is known as KRA?

22. What do you meant by Switching?

23. What are the various ID proofs?

24. What is intelligence test?

25. What is green marketing?

26. What is a term District Forum?

27. List two characteristics of a Promissory Note.

28. What is Right Shares?

29. What is meant by Meeting?

30. Define Woman Entrepreneur?

**Knidly Send Me Question & Answer KEys to Us: [padasalai@gmail.com](mailto:padasalai@gmail.com)**

**A.BOOPATHI. M.Com, M.Phil. B.Ed., PG Assistant in Commerce Cell: 9715743467**

Answer any seven questions. Question no. 40 is compulsory

7 x 3 = 21

31. List out any three process of MBO.
32. What are the features of Treasury Bills? (Any3)
33. Explain Stag and Lame Duck.
34. State the steps in Recruitment process outsourcing.
35. Mention any three Role of Marketer?
36. Who are the members of the State Commission?
37. Distinguish between entrepreneur and Manager.(any 3)
38. Expand the following: STEP, JAM, SEED
39. What are the principles of Taylor?
40. What are the features of debenture?

PART -IV

Answer all questions

7 x 5 = 35

41. a) Explain the principles of modern management.  
b) Discuss the role of macro environment of Business. (Any 5)
42. a) Distinguish between New issue market and Secondary Market (Any 5)  
b) What are the characteristics of an entrepreneur? (any 5)
43. a) Explain the powers of SEBI.(any 5)  
b) Explain in detail the elements of Contract of sale.
44. a) Briefly explain the various types of tests.(any5)  
b) Write the difference between Debentures And Shares: (any 5)
45. a) Explain different types of open and secret types of voting.  
b) What are the rights of consumers?(any 5)
46. a) Discuss about the Evolution of marketing.(any5)  
b) What are the objectives of Consumer? Protection Act, 1986? (any 5)
47. a) What are the requisites for a valid endorsement? (any 5)  
b) What are the characteristics of Government Securities? (Any 5)